



## SolX Makes US Debut

Making the US Push

With obstacles out of the way, CEO Mark Crabtree has been spending the vast majority of time in the USA leading the new expansion into the Americas. Our team here is rapidly growing and just three months into 2017, we have already caught glimpse of the tremendous potential in the US just. We are pleased to introduce Scott Battaglini as our Director of Commercial Sales for the Americas. Scott is a twenty-year veteran of the US Capital Markets with an expansive network of relationships and experience. With Senior Sales Manager Frankie Adams and Mark Hammond, as well as James Mezzenga our Sales and Marketing Manager, the US market picks up steam everyday as our reach expands throughout the country. We look forward to watching this market take off as they build within this important sector.

With many long days under our belt the US team has been laying the groundwork for what at first glance could be nothing short of breathtaking potential for SolX Energy. We have already engaged in serious talks with ESCO Giants (Energy Savings Companies) such as Siemens Corp, Lockheed Martin, and Opterra just to name a few. Refrigeration controls expert National Resource Management (NRM), has alone introduced SolX to a handful of large blue chip players who are now either in talks, or in the process of installing evaluation systems. NRM has quickly become a

## Branding Conversion Complete

This month we have wrapped up a 2-month long brand conversion by rolling out the new SolX branded website now available in English, US English, French, Spanish, German, Italian and Portuguese. All sales and presentation documents have also been updated with the new logos and are now available via our website.

## Guam Dealer in Talks With US Navy

After months of work, SolX Energy is now preparing proposals for ThermX installations at the United States Naval Base in Guam.

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## A Trip Across the Pond

### From San Diego to to CaCambridge, UK

Following Johnson Matthey's initial evaluation of ThermX at the facility in San Diego, California, the parent company SolIX Energy Ltd (UK) just completed the second installation for Johnson Matthey, an 18 panel full solar VRF replacement at the UK Headquarters in Cambridge. Some older systems were removed and replaced with a 56 kW (16 ton), 78kW (22 ton), and 85kW (24 ton) SolIX VRF systems. All units were solar assisted with ThermX and fitted with the custom heat pump diverter system. Currently under post install monitoring, an installation of this size and scope with a respected business the size of Johnson Matthey will be sure to open future doors for SolIX and its strategic partners. Once Johnson Matthey are open to releasing any consumption data, we will be sure to pass this on to the team.

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# SolX at WEEC 17'

SolX to be Featured at WEEC World Energy Engineering Congress 2017!!

This is HUGE. SolX is now creating some real interest in regards to the legitimacy and effectiveness of our technology, from an efficiency engineering standpoint, you don't get much bigger than the WEE Congress. Shaun Worthmann of Real Time Energy (RTE) along with SolX Energy's Technical Director, Chris Micallef have been invited to present on SolX Energy's Innovative Solar Thermal Technologies at this prestigious event. Three-time recipient of the "Legends of Energy Award" (awarded at this conference), Shaun Worthmann will be presenting on the recently completed Toyota VRF ThermX installation, along with the nothing short of amazing results that have been achieved at this site – in excess of 77%. It should also be mentioned that Durban University was also heavily involved at Toyota throughout the whole period of evaluation, with Prof. Ian Lazarus signing off on the final results.

The WEEC is the largest conference in the world of its kind, drawing in leaders of energy and engineering titans from all over the planet. The considered best and brightest minds along with the newest and greatest technologies will all gather in one place for a 3-day conference with an opening keynote address from President George W. Bush. The US team will be in attendance, holding the fort in the exhibition center. If you can make it, we will hopefully see you there.

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